



## DEFERRED PAYMENT

# Book now, pay later

Offer travellers competitive property rates and secure more bookings with no upfront payment requirements. Plus, Expedia TAAP's Deferred Payment feature is seamlessly integrated into the booking experience to save you time.



### NO DOWN PAYMENT

Secure property bookings at great rates without any upfront payment.



### MORE FLEXIBILITY

Book up to 365 days in advance and pay closer to check-in.



### PEACE OF MIND

Cancel without penalty prior to the deadline if plans change.



### MANAGE CASH FLOW

Choose a preferred payment date that meets your needs.



### MODIFY BOOKINGS

Change property bookings\* or the payment details if needed.



### TRACK PAYMENTS

Stay up to date on balance due and upcoming payments.

The Deferred Payment feature is automatically enabled for eligible agencies.

\*Changes to dates, travellers or room may impact the price of the booking and whether the payment can still be deferred.

## OFFER MORE COMPETITIVE RATES TO YOUR CLIENTS

# Earn more commission

Save up to 20% on hotels by creating special package deals pairing flights, car hire, or transfers with 350k+ properties.

### What are package rates?

Discounted hotel rates that can be offered to travellers if you book a hotel through Expedia TAAP with another a major travel component, whether booked on TAAP or not.

### Why is this a benefit?

Discount levels for these rates are so great that hotels don't want us disclosing them — so always quote the price for all components together. Travellers will save an average of 20% on prepaid hotel rates at 350K+ properties worldwide.

### What about commission?

Commission is calculated including taxes and fees, and based on the hotel and your agency's tier. You will see higher commission for some rates when compared to normal hotel rates.

### What is a package?

A reservation that contains at least two major travel components booked on Expedia TAAP (flight, accommodation, car hire), one of those being a hotel.

For more information on Deferred Payment and Package Rates, visit the [Expedia TAAP Academy](#)



# Top Tips from TAAP

## Tip #1 - Enroll with Expedia TAAP Rewards



### More Bookings. More Rewards.

Earn points on eligible Expedia TAAP bookings and redeem for gift cards from a selection of retailers.

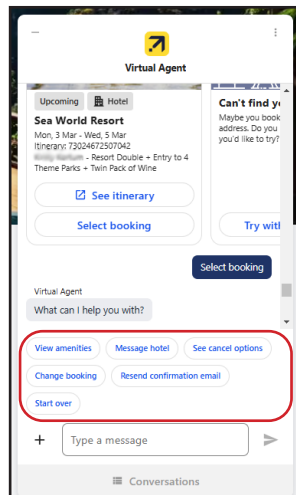
1. Head to the Expedia TAAP Rewards site from the Expedia TAAP homepage.
2. Review and accept the Program Rules to join Expedia TAAP Rewards.
3. Make eligible bookings on Expedia TAAP and start earning points.\*



With the Expedia TAAP Rewards program, you earn 1 point for every AU\$1 you spend on property bookings. Redeem those points on gift cards from a range of selected retailers, like Amazon, JB Hi-Fi, and Uber. Take advantage of the work you're already doing. You've earned it.

## Tip #2 - Use the Virtual Agent app

1. Go to 'Trips'
2. Click 'Help' in the bottom right corner
3. The floating chat interface will open, initiating the Virtual Agent (see right)
4. Select your upcoming booking from the carousel (you can also click 'Past' or 'Cancelled'), then choose one of the help options below to get started
5. Type 'Chat to agent' if you'd like to connect with a Live Agent



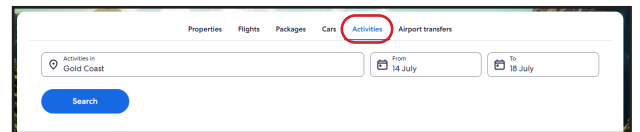
**Check out the Expedia TAAP Academy for more Top TAAP Tips!**

## Tip #3 - Use Filters

TAAP property commission tier	Star rating	Guest rating
<input type="checkbox"/> Basic	<input type="checkbox"/> 5 stars	<input type="radio"/> Any
<input type="checkbox"/> Basic plus	<input checked="" type="checkbox"/> 4 stars	<input checked="" type="radio"/> Wonderful 9+
<input checked="" type="checkbox"/> Premium	<input type="checkbox"/> 3 stars	<input type="radio"/> Very good 8+
<input checked="" type="checkbox"/> Premium plus	<input type="checkbox"/> 2 stars	<input type="radio"/> Good 7+
	<input type="checkbox"/> 1 star	

## Tip #4 - Add Activities to Boost Earnings

1. Select 'Activities' and enter your search parameters. You can narrow down your search with filters or key words.



## Tip #5 - Use our FREE Marketing Materials

Expedia TAAP offers free resources to help you boost visibility, engage travellers, and grow sales. As an Expedia TAAP partner, enjoy unlimited access to:

- Marketing campaigns
- Social media templates
- eBooks to sharpen your marketing skills

Start now: [taapacademy.expediagroup.com/marketing](https://taapacademy.expediagroup.com/marketing)

## Tip #6 - Prioritise Higher Commissions

\$	\$\$	\$\$\$	\$\$\$\$
Basic	Basic +	Premium	Premium +

Properties are placed into four earning tiers based on the commission they offer. Easily filter for Premium and Premium + properties.

★	★★	★★★	★★★★
Standard	Silver	Gold	Platinum

As your agency achieves higher tiers, the commission you earn also increases. The more you book, the more you earn!